

Mitsubishi Motors Malaysia Sdn Bhd, a joint-venture between Mitsubishi Corporation (Japan) and Edaran Otomobil Nasional Berhad (EON). is the distributor responsible for the import, assembly, sales and after-sales service of Mitsubishi Motors' vehicles and spare parts in Malaysia.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, mature and can work as a team to join us as:

Executive – Area Sales

Responsibilities:

- Assist in executing business plan for the dealers as to meet company's objective
- Establish relationship with Dealer Principles, Sales Managers and Sales Consultants and related authorities
- Analyze dealer's sales, local market and competition and to identify sales related opportunities that lead to increase sales of vehicles, service and parts
- Implement operational processes and procedures to meet business requirements
- Maintain customer relationship and ensure customer satisfaction through timely and effective customer service

Requirements:

- Degree in Business Management/ Marketing or related discipline from recognized institutions
- Minimum 2 years working experience in automotive or related sales & marketing areas
- Result-oriented, resourceful, self motivated and possess strong planning and organization skills
- Excellent interpersonal, communication and negotiations skills
- Willing to travel and possess own transportation with valid driving license

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to:

Human Resources Department

Mitsubishi Motors Malaysia Sdn. Bhd. (680028-M)

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